

National Federation of Independent Business (NFIB) SPECIAL REPORT

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What the Tax Bill Means for Small Business Owners?

On August 1, 1997, Congress passed legislation promising a balance budget by 2002 and delivering real tax relief to small business owners - for the first time in 16 years. President Clinton signed the bill on August 5, 1997.

Small Business Will Get:

- Higher exemptions from the death tax - some starting next year.
- 100 percent deductibility of health insurance for the self-employed - with an accelerated phase-in period.
- Capital gains tax cuts now.
- Delay of forced electronic filing of tax payments.
- More favorable rules for home office deduction.
- Exemption from the Alternative Minimum Tax for small corporations.

Here's How The Tax Changes Could Affect You:

Death Tax

Family-owned businesses and farms qualify for \$1.3 million exemption (up from \$600,000) starting next year (applies when business accounts for at least half of owner's estate); family members must "materially participate" in running the business for the next 10 years.

For individuals, exemption level climbs to \$1 million over the next 10 years.

Deductibility of Health Insurance Costs for the Self-Employed

Deductibility of cost of health insurance for self-employed individuals will increase from the

current 40 percent to: 50 percent by year 2000, 60 percent by year 2002, 80 percent by year 2003, 90 percent by year 2006, and 100 percent by year 2007.

That's not fast enough, but its progress! In 1994, the self-employed couldn't deduct anything for their health insurance.

Capital Gains Cuts

- Profits on assets purchased before July 29, 1997, and held for one year will be taxed at the top rate of 20 percent.
- Assets purchased on or after July 29, 1997, must be held for 18 months to qualify for the 20 percent rate (otherwise the 28 percent rate applies).
- Beginning in the year 2001, the top capital gains rate (now 28%) will be reduced to 18 percent on the sale of assets held for at least five years.

Delay of Forced Electronic Filing

The new tax law prohibits the IRS from assessing any penalties against small businesses unable to file tax payments electronically until July 1, 1998.

The effect of this delay is to give NFIB and its members more time to make electronic filing voluntary for small businesses.

Home Office Deduction

The law restores the deduction that was narrowed by the Supreme Court two years ago. The home office will again qualify for deduction if it serves as the only place where essential administration of the business is performed.

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ACRA Offers Professional Liability Insurance Coverage for Small Businesses

Board Of Directors

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Charles M. Niquette

Cultrual Resource
Analysts, Inc.

One of the goals in forming ACRA was to provide more affordable professional liability insurance to its members. ACRA has been working toward this goal for the past three years. Currently ACRA is putting together a master policy for its members. This policy is geared toward independent consultants and small and medium sized businesses that have not been able to get professional liability insurance coverage, or have not been able to afford this coverage. Some of the policy's details follow:

- Master policy in the name of "specified" members of ACRA
- Individuals are endorsed on the policy as additional insureds
- All participants will share an aggregate limit of 2 million
- Each member will have a \$250,000 per claim limit
- Deductible per claim will be \$5,000
- Policy will be claims made with retrodate being the inception date
- Policy will have a minimum deposit of \$25,000
- Rates are based on revenues of the insured companies
- Rates range from \$500 to \$2,000+
- Minimum premium would be \$500
- Policy date would be January 1, 1998
- Premiums due prior to the inception date
- Payments will be made directly to ACRA
- Premiums will not be pro-rated unless a new ACRA member requests to be added.
- Existing members who choose to join mid-term will be charged the full annual premium

For more information regarding specifics of the policy contact:

Chris H. Butler, CPCU
C & D Butler, Inc.
750 Commerce Drive
Suite 308
Decatur, Georgia 30030
770-751-6270 FAX 770-663-8306

Or: Thomas H. Wheaton, ACRA Executive Director, c/o New South Associates, Inc.

NFIB ..

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Check with your accountant for details on how the new law affects you.

Alternative Minimum Tax

The new law exempts from AMT small corporations (\$5 million or less in gross sales)

The law also eliminates the current provision in the tax code for businesses that invest in depreciable assets: Effective in 1999, depreciation will no longer create an AMT preference.

The information in this article was abstracted from a supplement to Independent Business Magazine.

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Washington, DC
1-800-NFIB-NOW
www.nfibonline.com

Committee ChairsAwards Committee

Charissa Wang
Hardlines: Design & Delineation

Conference Committee

Dana McGowan
Jones & Stokes Associates, Inc.

Education Committee

Joe Schuldenrein
GRA
Marcy Gray
Gray & Pape, Inc.

Governmental Relations Committee

Kevin Pape
Gray & Pape, Inc.

Labor Relations Committee

Shaune M. Skinner
ASC Group, Inc.

Membership Committee

Dana McGowan
Cultural Resource Analysts, Inc.

ACRA Historian and Archivist Charge

On September 16, 1997, then ACRA President Michael Polk issued a draft charge creating the position of ACRA Historian and Archivist. This position was created to provide a means to document and preserve the history and important records of the organization as well as document its ongoing business and functions.

In summary, the person assigned to this position is charged to carry out a number of tasks. The primary task is collect, organize, and archivally preserve important documents generated by the ACRA Board of Directors, its Officers, and committees. Important documents are defined as those that the Board of Directors, its officers, or the historian/archivist consider significant in tracing ARCA's origins, its function as a force in the promotion of cultural resource management in this country, and its interaction with private industry, government, universities, the preservation community, and the public.

The ACRA Historian/Archivist will submit to the board a yearly written summary about the organization and its accomplishments for that year, take photographs of the Board at all annual and midyear meetings, store ACRA archival materials in a secure approved location, and make these materials or photocopies of these materials available (with Board approval) to ACRA members and other with a legitimate interest in research about the history of the organization.

The Historian/Archivist is appointed by the President. He/she is directed to solicit the help of others from the membership of ACRA to be a part of, and help in carrying out the tasks charged to the position. The position is considered a permanent one with no specific duration of existence.

Currently, Jeanne Harris of Gray & Pape, Inc., has accepted this assignment. Any inquiries about the archives or contributions to the archives or history of ACRA can be directed to her at the following address:

Jeanne Harris
Gray & Pape, Inc.
1318 Main Street
Cincinnati, OH 45210
513-287-7700
FAX 513-287-7703
E-mail ejharris@aol.com

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STRAIGHT FROM THE T-SQUARE

Associate Editor Donald M. Durst, Architect

"Developing Our Young: Internship"

This is the final chapter of a three-part series dealing with internship. I felt it was important to obtain a third person's view on this touchy subject. To conclude this series, I would like to introduce Mr. Bill Wilcox. Mr. Wilcox, a registered architect and a member of the American Institute of Architects, serves as the Executive Director for the Ohio Board of Examiners of Architects. His office evaluates all the interns in the State of Ohio who are applying to take the Architect Registration Exam. He also holds a similar position for the field of Landscape Architecture. Mr. Wilcox has held both positions since 1977.

Prior to serving as the Executive Director, Mr. Wilcox practiced architecture in Ohio for thirteen years. He has also been a guest lecturer at several major universities including the University of Cincinnati, Ohio State, Miami University, and Kent State University. He has published numerous articles; his latest paper appeared in the NCARB Examination Handbook 1996, titled "Site Design--A Grader's Perspective." In 1996, Mr. Wilcox was awarded the National Council of Architectural Registration Boards' (NCARB) President's Medal for his dedication and service.

I believe you will find this to be a stimulating article that provides a unique perspective on how a state official views the role a formally organized internship program brings to both the mentor and the protege and how it strengthens the profession. - Don.

Internship for Architects

By William N. Wilcox, R.A., AIA

Unlike the Ten Commandments, the requirements for registration to practice architecture have been evolutionary. Every state in the U.S. requires licensure for architects. This year marks 100 years of licensure with the state of Illinois having established such laws in 1897. In most of the older professions, like architecture, or law and medicine, one learned the practice through some form of apprenticeship; people learned "on-the-job." Experienced practitioners passed on their knowledge, their skills and their wisdom to the next generation by showing, telling, and helping. In other words, they taught by mentoring. Mentoring has become a popular word in the past few years but it is an old idea whose time appears to have come again.

Over the past seventy-five to one hundred years there has been a marked change in the attitude of learning in which the academy has been established as the primary source of education. While the pendulum does swing between education and experience, it does not stop at midpoint. So it is with

education. As the academy gained momentum and became the prime educator, attention given to apprenticeship in the architectural realm waned. For many years most states have required a combination of experience and education for admission to the examination. It was not until the late seventies that the states began to require a professional degree. In 1984, the NCARB established the accredited degree as the standard for certification. Until that time, states permitted experience to be used for educational credit. Very little restrictions were placed on the experience and were generally of a quantitative rather than a qualitative nature. Times were achangin' though. It eventually became more and more apparent that architectural offices were not, by and large, providing a learning atmosphere for the interns. They looked at interns as profit centers, often placing the interns in a position of doing rather mundane tasks for which little skill was required and little growth accounted for. It has now been nearly twenty years since the profession began looking at the seriousness of the

problem which marked the beginning of the development of the Intern Development Program (IDP).

Internship is not about creating a cheap labor force. Internship is about preparing people for their professional careers. Interns have found the IDP program enables them to more quickly be absorbed into the mainstream of the workplace. They more quickly become involved in meaningful activities where they can apply their academic knowledge and grow in the profession. Employers have found the program builds more rounded and complete employees who better understand their role in the office and who have a more complete picture of the entire office operation. Employers are viewing the interns more as investments than as short-term nuisances.

IDP has been a joint effort of the National Council of Architectural Registration Boards, the American Institute of Architects and the American Institute of Architects Students. While it had a somewhat rough and tumble shaky beginning, it has emerged as a premier program that has been shown to benefit the interns, the firms that hire them, and, eventually, turn out more complete and competent architects. There has been a great spirit of cooperation among the three organizations which has led to a balanced program. Any differences that have arisen between the organizations have been more concerned with governance than with the program. Each brings its own perspective to the table with the singular focus of creating better qualified architects. IDP is a dynamic program that is continuing to grow.

Although the program is intern-driven, it requires commitment. Commitment on the part of the intern and the employer. Like any good relationship, it takes work. Interns working toward their goals need to be able to express their needs while employers need to provide settings that will enable growth for their interns. There need to be methods established to measure growth. No longer is internship a matter of merely being on the job for a stipulated time period before sitting for an examination. Internship is an important link between college and practice that often helps the intern discern the direction they will choose for their professional life.

Interns are not a sub-human culture; they are the future of the profession.

"Taking It to the Streets": A Call for Action from the Education Committee

By J. Schuldenrein, GRA

At last year's ACRA Annual Meeting in Sacramento, my Committee report generated considerable debate amongst the Board Members when I broached an issue that seems to be catching the attention of most everyone in CRM these days. Specifically, there is a broad consensus that the training of industry professionals requires formal co-operative arrangements between universities and the private sector. Establishment of a framework remains a subject of considerable debate. I raised the concern because my E-mail lines had been flooded last summer by inquiries from practitioners, students, faculty, and assorted interested parties regarding the position held by ACRA on the matter. Deservedly or not, ACRA had been cast as the de facto champion of such co-operative agreements. In most cases people were eager to clamp onto a policy that would guide their concerns and structure career training programs. Did the organization hold any formal stance on training? My all too telling response was "...hmm... I'll get back to you."

Seeking clarification in Sacramento was no help, since the question eventually digressed into a heuristic pursuit of ACRA's *policy on policy* and the Board members recognized that they were fast drifting into uncharted waters. I was exhorted and ultimately agreed to write a piece on, for lack of a more pointed theme, my own perspectives on Education and Training. This, in an effort to assimilate the membership's thoughts and to formulate a baseline policy (assuming, parenthetically, that we should eventually have policies on anything). If you think this is ridiculous I direct your attention to the summary of the Sacramento Board Meeting Minutes in *ACRA Edition 2:11*. The purpose of this piece is to address the central concerns that I have heard and which seem pivotal to the integration of the prospective work force into our industry.

There are two central threads that bridge nearly all inquiries from the Internet set and from interested parties generally. These are as follows:

1. A need to restructure programs within the university department. Restructuring would center on disciplines or majors from which CRM draws most of its work force: departments of Anthropology, History, Architecture, and various Natural Sciences;

2. creation of internship programs that foster "partnerships" between CRM firms and universities; these would eventually pave the way for employment of interns without wasting undue time and money to retrain individuals.

These threads are neither mutually exclusive nor reinforcing and each has its benefits and deficits. Each is discussed separately below.

The "university restructuring" position is at once more comprehensive and complex. There is a tendency within academic departments to widen the gap between applied and theoretical approaches irrespective of discipline (ie. archaeology, architecture, history). While, there are infrequent calls by some faculty to "get back to basics," these appear to be in the minority, especially at the more prestigious institutions. Pragmatics appear to be more the order of the day at state schools and those facing financial shortfalls. Recently, deans and presidents have grown more unequivocal in their exhortations to Deans and Department Head to begin training students for real world situations. In the case of archaeology, the banner organization, the Society for American Archaeology (SAA), has begun to make greater strides to secure that its CRM constituency remain within the fold; one need only witness the CRM theme that was promoted at the SAA's annual meeting in Nashville earlier this year. I have been told that similar exhortations are being sounded in history and architecture departments.

However, mere recognition, acknowledgment, and productive interaction will not, in and of itself, get things changed. A recent positive development was last year's meeting at Michigan State University's (MSU) Anthropology

Department to which a number of ACRA Board Members, alumni of that institution, were invited. Reaction was overwhelmingly favorable and highlighted the changing attitude of faculty and administration. Attendees came away with the impression that "excitement was generated," enthusiastic that the most concrete step anticipated at this point was the initiation of an internship program (see Mike Polk's article in *ACRA Edition 3:1*, p. 4). The MSU alumni argued for integration of curricula with applied departments and divisions such as Business, Law, and Parks and Recreation. Seminars led and designed by CRM and government practitioners are additional components to such a program. However, some of us are of the persuasion that perhaps more drastic restructuring may be called for to include--among other options--preferential hiring of faculty *because* of extensive CRM experience, reallocation of faculty slots to reflect the needs of a radically changing workplace, and mandatory redesign of core curricula beyond the initial year of graduate school. The latter would ensure acquisition of relevant business courses. The argument can be made that these postures are too strident, an "unrealistic" fit with the contemporary university structure, but the position can also be taken that employers simply cannot afford to continue to hire highly degreed but inadequately trained personnel.

There does not appear to be any argument about the timeliness and necessity of internship programs. The only question is how to implement them. There is a need to establish a formal structure that would facilitate university-corporate interaction in a way that would ultimately provide benefits to students and future employees. My informal read from discussions with faculty and students is that this step can and is being implemented. My own company is involved in an exciting program that exposes students to the work world, allows them to earn supplementary

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ACRA Officers 1997-1998

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Ann Hubber

Executive Director

Thomas Wheaton

Taking it to the Street ..

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income, and, most critically, equips them with the skills to ease transition to the workaday world. These programs are, however, in their infancy and remain, in large measure, improvisational. To some degree this reflects the uneasy relationship between academia and CRM generally. More specifically, however, it underscores a dichotomy between two worlds in which a single discipline is cast either as scholarly pursuit or a management tool. Ironically, the wedding of method and theory typically bridges this gap in the intern's day-to-day activities; he is utilizing fundamental knowledge and theoretical foundations to synthesize "deliverables" and recommendations in the preservation arena. The experience proves beneficial to company, institution, and most critically to the student. There is still the malingering need to formalize relationships between institutions and company over the long term. Accordingly, the student will have a clear objective over the course of his/her internship program and be granted degree credits to satisfy academic requirements. Ultimately it is possible that projects initiated under an internship can form the basis of an M.A. or Ph.D. thesis under the joint supervision of the principal academic advisor and the

Principal Investigator of the CRM project. In these days of tightened academic grants budgets, such a program looms as ideal for completion of graduate work.

Summarily, we are left with the question of ACRA's position on the broader issue--dare I say *policy*-- of Education and Training. It seems inevitable that ACRA, the trade organization of the profession, take a stance. The basic issues, as reflected in the comments I have received and summarized above, revolve around restructuring of university programs and implementation of well defined internship programs. Towards this end I pose the following questions to the membership:

1. Should ACRA adopt a formal policy on Education and Training?
2. Should this policy focus on academic restructuring, refinement of internship programs, or some combination of the two?
3. If an active policy is supported, are there ways in which ACRA can try to implement them?

I am posing these questions as an informal survey, in the interest of presenting consensus opinions in an upcoming issue of the ACRA Edition. I urge all members to contact me soon (preferable y E-mail: geoarch@aol.com) and I will move on the matter directly.

ACRA Newsletter Liaison

On a September 13, 1997, then ACRA president Michael Polk issued a draft charge for an ACRA Newsletter Liaison. The Liaison's charge is to function as the facilitator of information, primarily from the Board of Directors, to the Editor of the *ACRA Edition*, the newsletter of ACRA. The Liaison also filters information to the Editor from the ACRA membership and from other segments of the cultural resource community. This position exists both to help the *ACRA Edition* Editor obtain information to place into the newsletter and to perform a "screening" function for information flowing to the newsletter. This screening function helps provide an evenness of material and content as well as act as a check for the Board on what is published in the organization's name. The Liaison must be a current board member. He/she is appointed by the President from the Board of Directors.

Currently, this position is filled by Cory Breternitz of Soil Systems, Inc. Cory can be contact at:

Soil System, Inc.
1121 North 2nd Street
Phoenix, AZ 85004-1862
602-253-4938
FAX 602-253-0107
E-mail cobrdssi@aol.com

Announcing the New *ACRA Edition*

by Cory Dale Breternitz and Jeanne Harris

The *ACRA Edition*, the monthly newsletter of the American Cultural Resources Association (ACRA) is currently undergoing a transformation. This issue of the *ACRA Edition* will be the last monthly newsletter you will receive. Beginning in December 1997, the *ACRA Edition* will go to a bi-monthly publication, and you will receive 6 bimonthly issues each year instead of the 12 monthly issues that you have been receiving for the past three years. The reasons for the changes in the newsletter

*This issue of the ACRA Edition will be the last **monthly** newsletter you will receive.*

are three fold.

First, it is time for a change. The early days of ACRA were an unsettled time and the *ACRA Edition* was initiated as a means of disseminating information out to the membership on a timely, sometimes emergency, basis. The 104th Congress was threatening to rally around Newt's *Contract With America* to slash to burn the regulatory environment that drives most CRM work. The United Archaeological Field Technicians (UAFT) and Department of Labor (DOL) were actively seeking out CRM contracts, companies, and federal agencies for compliance with the Service Contract Act (SCA). The Advisory Council for Historic Preservation was fighting for its continued existence. ACRA did not have time to set up a formal agenda because the agenda was being determined by national events. The *ACRA Edition* was used as a means of providing information to the membership and keeping the membership informed of issues important to the CRM industry. The newsletter was particularly important to those members without access to e-mail. The crises

affecting the CRM industry over the past three years have been somewhat mitigated, and although we must remain vigilant, we now have a window of opportunity to direct more of ACRA's energy toward improving communication, networking, and organization. A new and improved *ACRA Edition* newsletter will be one of the benefits.

Secondly, Gray & Pape, Inc., has contributed at least half of the monthly production cost for the *ACRA Edition*. Their assistance over the past three years has enabled the *ACRA Edition* to become established. The Board of Directors recently voted to increase the annual budget for producing the newsletter. With this increased funding and more time to solicit articles, our goal is to improve the quality of the newsletter.

Finally, the newsletter staff, Newsletter Liaisons to the Board of Directors (Mike Polk for two years, and now Cory Breternitz), and the Editor, have become increasingly frustrated in their efforts to obtain contributions from the membership, ACRA Committees, ACRA Board, and ACRA Officers on a monthly basis. Every month we are scrambling days before the deadline trying to come up with something new and interesting. Unfortunately for the newsletter, ACRA-L (ACRA's listserver) receives all of the hot announcements. Issues are discussed, debated, and courses of action or inaction are decided on ACRA-L, long before they can be effectively put out to the membership via the newsletter. Don't misunderstand us, ACRA-L is important, in fact to many people, ACRA-L IS ACRA! Without ACRA-L and the ability to reach literally hundreds of people and mobilize support, ACRA would not have been as effective as it has been these past three years. The newsletter and ACRA-L cannot compete with one another, and they should not. The newsletter needs to provide the big

picture for the organization, ACRA-L will continue to provide the details.

SO....NOW FOR SOMETHING COMPLETELY DIFFERENT.

"Now is your chance to become part of this exciting venture!"

The New and Improved *ACRA Edition* will make its debut in December 1997 and will be published every other month resulting in six information packed issues each year. We are working on changing the look of the *ACRA Edition* by improving the layout and organization, upgrading the paper stock, and adding Associate Editors for the various CRM disciplines. Now is your chance to become part of this exciting venture! We are looking for volunteers to serve as Associate Editors for Archaeology/Geomorphology, Small Business, History, Landscape Architecture, Preservation Planning, and any others that you can think of, or would be willing to help coordinate and contribute to. Before you all panic about becoming an Associate Editor, or worse, being APPOINTED one, we do not necessarily envision the Associate Editors as writing the columns every two months. The Associate Editors would solicit contributions from inside and outside of the ACRA Membership, and coordinate with the authors, Newsletter Liaison, and Editor. Don Durst of Hardlines Design and Delineation has essentially been serving as the Associate Editor for Architecture/

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Architectural History for a couple of years and the newsletter has been better because of his dedicated efforts. We want the new Associate Editors to follow Don's approach. We envision the Associate Editors lining up contributions to the newsletter several months in advance and submitting these contributions to the *ACRA Edition* Editor in a timely manner. We have established the submission due dates and publication dates for the next seven issues of the *ACRA Edition*. We must stick to these deadlines if we are to achieve our goal of improving the timeliness, efficiency, and content of the newsletter.

The deadlines for submission of materials to the newsletter, and the production dates, are provided (below) along with a working outline of the 'New and Improved' *ACRA Edition* (page 9). We welcome your comments and suggestions regarding the proposed outline, (not the submission and production deadlines), content, and quality of the newsletter. Now is your chance to make a difference and voice your opinion, but it also means that if we do not hear from you now, you cannot complain about it later!

Each new issue will have a message from the current President, an update on ACRA affairs from the Executive Direc-

We need volunteers to step forward as associate editors

tor, and any other miscellaneous ACRA business from the Secretary. Each month we would like the Associate Editors to submit solicited articles, or contribute something themselves regarding each of the major disciplines in CRM. We need volunteers to step forward as associate editors. Remember that the current newsletter liaison is also the president-elect and if you don't volunteer this year, you may be appointed next year!

Each new issue will contain a legislative update summarizing the activities of our elected officials in Washington over the past two months, and alerting and reminding the membership of important upcoming events and votes. We would like to have a section of each newsletter devoted to summarizing one or more important threads from ACRA-L. We need someone who is well grounded in the various disciplines to summarize these threads, or who follows ACRA-L regularly enough to be able to appoint other ACRA Members to summarize threads. Each new issue will

list the current Board of Directors, current Officers, and active ACRA Committees. Other recurring items will be information such as upcoming meetings, dates, publications, articles, etc. that will be of interest to ACRA members.

Contributed articles and letters to the editor are also welcomed and encouraged. We have a couple of items that we are working on for the December issue that were presented at the Plenary Session at the Annual Meeting in St. Louis. Awards, accolades, and accomplishments that you or your company have received, or anything that you or your company are doing that you are

Contributed articles and letters to the editor are welcomed and encouraged.

particularly proud of and would like to share with the rest of the membership are encouraged. Company profiles of small, medium, and large ACRA member firms and Associate members is another feature that we are considering. Company profiles would allow the membership to become more familiar with our fellow ACRA members.

Finally, we would like to expand the advertisement element in the New *ACRA Edition*. Advertising rates will be published in each issue and we encourage ACRA members to take advantage of this opportunity to reach a national audience.

So there you have it. Good things in the New and Improved *ACRA Edition* Newsletter are coming in December. Please help us make the *ACRA Edition* a publication that will receive the national attention that it deserves, and be something that we can all be proud of.

New Time Schedule

Deadline

December 1, 1997
 February 2, 1998
 March 30, 1998
 June 1, 1998
 August 3, 1998
 October 5, 1998
 December 7, 1998

Production

December 12, 1997
 February 13, 1998
 April 10, 1998
 June 12, 1998
 August 14, 1998
 October 16, 1998
 December 18, 1998

NEW ACRA EDITION OUTLINE

New ACRA Edition Layout

A. The following columns will be included in each issue of the newsletter (contributed articles only when one is submitted):

1. ACRA Business
 - a. Message from the President
 - b. Business update from the Executive Director
 - c. Miscellaneous ACRA Business (minutes of meetings, etc.)
2. Associate Editors
 - Architecture/Architectural History - Don Durst
 - Archaeology/Geomorphology - Need a Volunteer
 - Small Business - Need a Volunteer
 - Public History - Need a Volunteer
 - Landscape Architecture - Need a Volunteer
 - Preservation Planning - Need a Volunteer
3. Legislative Update
Taken from CEHP's weekly online update - J. Harris
4. ACRA-L "Loose Threads" **Need a Volunteer!!**
A summary of at least one noteworthy thread during the last two months

B. Miscellaneous items in each issue:

1. List of ACRA Officers
2. List of ACRA Board Members
3. List of ACRA Committees
4. Miscellaneous ACRA News Items
5. Company Profiles
6. Advertising Rates
7. Publication Information
8. Table of Contents

C. Items included as submitted:

1. Advertisements
2. Contributed Articles
3. Letters to the Editor

MESA TECHNICAL

HABS/HAER Large Format Photography
Archaeological Soil Science

David G. DeVries
principal

HABS/HAER Photographic Documentation

- Dozens of large and small HABS/HAER projects completed.
- Industrial, Residential, Commercial, Cold War and Military.
- Widely experienced in Historic Districts and Landscapes.
- In-house 8x10" Sinar copy camera for historic drawings.
- In-house lab/darkroom for archival processing and printing.

Archaeological Soil Studies & Geomorphology

- Stratigraphy: description and correlation across landscape.
- Depositional History: paleolandforms, stratigraphic integrity.
- Sampling: physical, chemical; lab data interpretations.

2630 Hilgard, Berkeley, CA 94709-1002
Telephone/Fax 510.845.7830

Advertising Space Available

ACRA Edition offers advertising space to our members. Does your company have a special product, service, or publication that would be of interest to some aspect of the CRM community? Why not consider placing an ad in *ACRA Edition*?

Advertising Rates:	Per <u>6 Months</u>	Per <u>Year</u>
Business Card size (3.5"x2")*	\$100.00	\$175.00
1/4 page (3.5"x4.75")	\$200.00	\$350.00
1/2 page (7.0"x4.75")	\$300.00	\$525.00

* Business cards can be scanned.

1997 ACRA Awards

by Adrian S. White

As my final task as Chair of the ACRA Awards Committee I would like to announce the following 1997 winners of ACRA Awards and to open the nomination process for the 1998 ACRA Awards.

Government Award

Awarded To: Hill Air Force Base and National Park Service
 Project: Historic American Engineering Record Documentation Project for Hill Air Force Base, a component of the Cultural Resources Management Plan developed for HAFB
 Nominated by: Hardlines

Research Award

Awarded To: Hardlines
 Project: HAER Drawings - Historic American Engineering Record Documentation Project for Hill Air Force Base
 Nominated by: Hardlines

Industry Award

Awarded To: Cytec Industries
 Project: For protecting Cultural Resources at their Fortier Plant located on a Historic former Plantation and their support of the Louisiana Archaeology Week for the last seven years
 Nominated by: Earth Search, Inc.

Quality Product Award

Awarded To: McCabe Productions, URS Greiner, Janus Research, Florida Department of Transportation, and the Federal Highway Administration
 Project: Video "History: The Preservation of the Past"
 Nominated by: Janus Research

Public Service Award

Awarded To: James Howes, Director, St. Petersburg Clearwater International Airport
 Gordon Beardslee and Marcel Mosheni
 Pinellas County Board of County Commissioners, Janus Research, John Raeller- Florida Department of Transportation, District 7
 Project: The Yatt Kitischee Public Archaeology Project
 Nominated by: Janus Research

ACRA Award of Appreciation

Awarded To: Thomas Wheaton, ACRA Executive Director, New South Associates

Project: His outstanding effort on behalf of and continued support of ACRA.
 Nominated by: Michael Polk, ACRA President

Award Presented to ACRA's Executive Director

ACRA President Michael Polk presented Executive Director, Tom Wheaton, with the ACRA Award of Appreciation at the Third Annual Meeting of the organization in St. Louis on September 20. Following is the text of the presentation:

"I have a distinct pleasure here today. I have the opportunity to thank someone for a lot of help, a lot of effort, a lot of love for this profession. This person, more than any other in this organization, has been responsible for its creation, its growth and its success. This person — and, to end the suspense, let me assure you I speak of none other than our illustrious Executive Director, Tom Wheaton — came up with the idea of this organization as a trade association in 1994 during some frustrating times with his business. He brought the idea to his partner at New South Associates, Joe Joseph, and then presented it to other cultural resource professionals at an archaeological conference in Lexington, Kentucky, in 1994. He kept the pressure up among his fellow archaeologists to form an organization, doing the research necessary to create a trade union, and setting up yet another meeting to talk up the idea at the Society for Historical Archaeology meeting in Washington, D.C., in January 1995. Enough interest was generated there to plan a meeting in Denver in February, a meeting that Tom organized and which was the real birth of this organization and its expansion to include all other disciplines of the cultural resources field.

"Tom continued to carry the idea of the organization, even when others stepped forward to help. At the first board meeting of ACRA in Atlanta, Georgia, Tom was asked to become Executive Director, a position which he has held ever since. Tom's enthusiasm for this organization has never wavered. He has put in many more hours than paid for by ACRA because of his love of the field and what he believes this association can do for the cultural resources profession in this country. Tom Wheaton is the ultimate founder of this group of professionals and, I think Tom will agree, it has developed into an organization with much more comradery than one normally ascribes to a 'professional association.' Let us keep it that way.

"With this in mind, I want to officially convey to Tom Wheaton, Executive Director of ACRA and friend, the American Cultural Resources Association AWARD OF APPRECIATION."

1998 ACRA Awards Call for Nominations

The ACRA Awards Committee invites nominations from members for the following ACRA Awards to be presented at the 1998 ACRA Annual Meeting in Denver.

Award of Appreciation

Awarded to an individual who has contributed significant effort to ACRA for the betterment of the organization.

Legislative Award

Awarded to a Senator/Representative who supports existing legislation and/or is influential in proposing new legislation that protects irreplaceable cultural resources.

SHPO Award

Award to a SHPO or employee of a SHPO who has worked with a CRM company or companies in a cooperative and supportive way in protecting cultural resources.

Governmental Award

Awarded to a governmental agency (federal, state, county, or municipal), or employee of a governmental agency that has worked with a CRM company or companies in a cooperative and supportive way in protecting cultural resources.

ACRA Company Award

Recognition of a company that has made a long-term contribution to the study, management, and/or protection of cultural resources. Efforts toward training students for CRM careers, internships, etc.

Quality Product Award

This might include publications, illustrations, architectural drawings, photographs, or any quality product that results from work conducted by an ACRA company.

Research Award

Recognition of high quality and innovative research that makes a lasting contribution. This research has to result from a contract managed by an ACRA Member Company. It could be a single project, or recognition of long-term commitment and study in a region or state.

Preservation Award

This award should recognize an ACRA company that has done work that will preserve and/or protect a site, building, place, or other object of cultural significance for future generations. It could include archival collections, curation projects, interpretation, law enforcement, public education, etc.

Public Service Award

Award for an ACRA company that has contributed volunteer efforts and resources for the betterment of their immediate community, county, state, etc. This might include school programs, environmental programs, preservation programs, and interpretive programs.

Industry Award

An award presented by ACRA to a client company (mining, energy, transportation, etc.) that has shown a commitment to the preservation of cultural resources. This could be a single project, or recognize an on-going commitment.

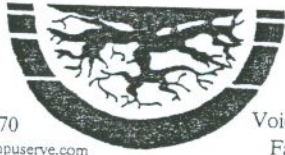
Nominations should include a one page statement that details why the company or individual is deserving of a specific award. This statement should describe the nature, scope and significance of the nominee's contribution, and should include background information on the company and/or individual nominated. Examples of quality work should be supplied along with a nomination for the Quality Product Award. Nominations need to be received by the Committee Chair by **March 15, 1998**.

Please send nominations to:

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ACRA Awards Committee Chair
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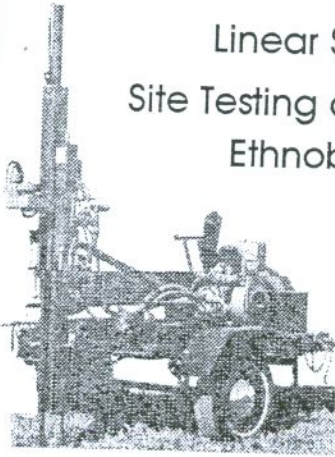


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ACRA Edition is a monthly publication of the American Cultural Resources Association. Our mission is to promote the professional, ethical, and business practices of the cultural resources industry, including all of its affiliated disciplines, for the benefit of the resources, the public, and the members of the association.

This publication's purpose is to provide members with the latest information on the association's activities and to provide up-to-date information on federal and state legislative activities. All comments are welcome. Please address comments to:

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